At Santa Cruz Montessori
We Value

Respect
for our children and families, our staff, our volunteers, our school’s prepared environment, for diversity, for the natural world and larger community, for Santa Cruz Montessori as a living institution

Growth
of all our students, academically, physically, emotionally and socially to reach their full promise, of parents in their understanding of Montessori principles, and of our staff members as they continue their development

Integrity
in our code of ethics and communication, our educational, administrative and policy decisions, in how we compensate our staff, in how we set our tuition and fees and conduct our fundraising, in how we manage our finances

Openness
in how we craft school policy, in accepting suggestions from our school community, in communication

Responsibility
for funding our programs and maintaining our school community, recruiting, training and retaining staff, for creating opportunities for parent participation, for using natural resources wisely, for meeting our school’s mission, and for responding constructively to the larger community and world

Commitment
to Montessori principles and assisting families in understanding and implementing these principles, to increase awareness and application of Montessori principles, to encourage joyful, lifelong learning, and to create a more just and peaceful world through the education of the children in our care

Mission Statement
As a Montessori learning community, we inspire life-long learning and a peaceful world by nurturing the natural development of the whole child.
From the Head of School, Kim Saxton

Dear Santa Cruz Montessori Friends,

As I reflect on our school’s fifty-second year and my first year as Head of School, I feel enormous satisfaction. Our years of experience, continued strength and dedication to progress are evident in the many faces that surround me. There is enthusiasm and joy in our community as we deepen our commitment to bring the best Montessori education possible to our students. The preparation we provide all students for the next level of education is beyond measure. We continue to develop students that are academically thriving, self-confident, and curious about their world. The foundation our alumni build at SCM leads to a lifelong love of learning.

The success of our graduates is exciting. Their shared personal stories, parent testimonials, affirmation of local high school and college counselors and administrators are inspiring. Santa Cruz Montessori graduates are well prepared, respectful and motivated. They are organized and engaged, adaptable and ready to meet challenges and seize opportunities. As adults, they are leaders with a global perspective and a keen sense of their ability to impact their communities and far beyond.

The donations made to support our school directly impact each and every student. In short, they help us achieve our goals. Our physical environment is made more conducive to dedicated teaching and learning. Our materials, classroom organization and beauty are enhanced by donations and by our many volunteers. Special projects and adventures come to fruition due to the commitment of our many supporters.

Attending Santa Cruz Montessori is life changing. Being involved with our dynamic community is a wonderful adventure. Thank you for your willing generosity and commitment to excellence in education. Your role in the 2016-2017 fundraising efforts is appreciated. I am pleased to share the Santa Cruz Montessori 2016-2017 Annual Report with you.

With sincere gratitude,

Kim Saxton
Head of School
From the Board President, 
Chris Ohlsen

Santa Cruz Montessori School was incorporated as a nonprofit public benefit corporation over 52 years ago, back in 1964, to establish, conduct, operate and maintain a Young Children’s community and primary school for the education of children below the age of six years, an elementary education below the age of twelve years, and a secondary school for the education of children below the age of eighteen years. Over the years, the corporation has been governed by a board of directors and administered by our head of school. Under our bylaws, the board of directors is made up of up to eight elected parent representatives, two community members, one honorary member, and four staff members. Each of these directors serves without compensation.

The board is responsible for: hiring and assessing the performance of the head of school; ensuring adequate resources through the support of development and fundraising; and managing resources by overseeing the development of and approving the annual budget. We are also responsible for developing and executing a strategic plan every five years. We are one year into our new plan and have already implemented one of our four strategic goals - to fund an operating and non-operating cash reserve account to help the school weather future economic downturns. We are working with the academic senate and the head of school to implement the three remaining goals. The three remaining goals of our current strategic plan are to implement integrated music and Spanish programs, and to design and build an enhanced outdoor environment.

On behalf of the board of directors of Santa Cruz Montessori, we thank you for your work and gifts that support our mission and guide the children in our care.

Chris Ohlsen
Board President

Board of Directors
(at end of 2016-17 school year)

Chris Ohlsen, President
Kate Tripp, Vice-President
Nikki LeGassick, Treasurer
Katherine Upshur, Secretary
Kim Saxton, Head of School
Morgan Spivey, Staff Member
Molly Di Piero, Staff Member
Tom Lepoutre-Postlewaite, Staff Member

Jennifer Caddes, Parent Member
Trey Garlough, Parent Member
Lynne Keener, Parent Member
Deauna Mansfield, Parent Member
Joel McKelvey, Parent Member
Nico Peruzzi, Honorary Member
Spotlight On Our Programs

Young Children’s Community

Our Young Children’s Community has been created specifically for our youngest children to foster the incredible intellectual, emotional, social and physical growth occurring during this developmental phase of 18 months – three years old. The community becomes a second home to our toddlers with activities that address their quest for independence within a safe and secure environment. Under the care of their guides, children experience respect, friendship and love.

“The Young Children’s Community is an incredibly special program for the foundation of a young person’s educational experience. At as young as eighteen months our toddlers are encouraged to explore their many cognitive possibilities, given developmentally appropriate experiences to encourage their independence, and loved for their spirit and contributions to the community. The start of each morning is particularly special and our favorite part of the day. Every child is greeted at eye level with love and a warm smile. Attention is paid to this important separation as it sets the tone for the rest of the child’s day as well as the parents. It is our goal to make each child feel loved, supported and welcome. In doing so we hope to cultivate love, peace and compassion in the hearts of our young friends so that they in turn will take this into the world.”

Morgan Spivey, Fireside Guide
(Young Children’s Community, Ages 18 months to 3 years/Toddler-age Preschoolers)

Primary

Maria Montessori recognized the spontaneous interest that arises within the three – six year-old child. It is through the child’s interest and active engagement that the love of learning arises. The guides observe and record each child’s progress, knowing when to allow a child to engage with genuine interest on self-chosen activities, and when to introduce a new challenge or point of interest. Young children respond to the respect, beauty and order of their environments with joyful learning, respectful friendships and a sense of their own accomplishment.

“I just love being a Montessori teacher. The period of growth of the whole child from age 3-6 is remarkable. I love that as the guide I have the space and opportunity to analyze and prepare each and every piece of material that is placed in the classroom, asking if it serves a purpose for the children in their particular phase of development and having the freedom to adapt to the needs of the individual and group. I love observing and seeing the children gradually reveal more of themselves through the work they choose or don’t choose; to use this information to time lessons, and to see the sense of joy and calm they experience through their accomplishments. I love that they have the space to practice, concentrate, make mistakes, and be themselves. I love that guiding their social and emotional learning is a natural part of our day. Not to mention, it is fun to read books using silly voices, sing, dance, laugh, and see through their eyes, our incredible world.”

Amy Nishikata, Willow Guide
(Primary, Ages 3 to 6 years/Preschool and Kindergarten)
Elementary
Our elementary environments provide a place for children to continue to develop their reasoning, imagining minds. Our guides inspire elementary students as they contemplate all aspects of the world around them, the universe, and their responsibilities as part of a society. The Montessori materials bring the children into contact with the concrete means of exploring and mastering a rich curriculum. Students study the interdependence of life, the development of civilization, language and culture, and their roles as contributors to and stewards of life on Earth.

“My favorite part of being a Montessori educator is watching children pursue their curiosities. The freedom provided by the elementary environment encourages their love of learning and is also rich with opportunities for them to develop a variety of skills.”

Molly Di Piero, Sequoia Guide
(Lower Elementary, Ages 6 to 9/Grades 1 to 3)

“One of the greatest joys of working in elementary is getting to know each child as an individual. With this knowledge of their particular interests and strengths, we can truly inspire great work. I am always amazed at the creative ways that they show their learning and collaborate together.”

Kristin Tosello, Junior Guide
(Upper Elementary, Ages 9 to 12/Grades 4 to 6)

Junior High
Our Junior High (Wavecrest Adolescent Community) program is designed to foster self-discipline, confidence and a supportive peer community. The staff is comprised of a director, subject teachers, and specialty instructors who guide the students both in class and in a unique farm program integrated into the curriculum. Encouraged to be active participants in their educational process, the students begin to build a personal vision of themselves working in society. Wavecrest offers a challenging academic experience within a developmentally based approach to educating students 12 – 15 years of age.

“Each Thursday, we load into the bus and vehicles to head off for our day at Live Earth Farm where the students are engaged in real work that serves the self, the Wavecrest community and the greater community. It’s through this real work for self and others that the adolescent finds value. Service is a journey of awakening. It is a journey that brings alive human need and the opportunity to identify with others. It is the realization that one can make a contribution to the group and society. At the farm, the adolescent connects with the work and this empowers him/her and builds a realization that yes, yes, I am needed and valued and appreciated for my contribution.”

Tom Lepoutre-Postlewaite, Wavecrest Director
(Junior High, Ages 12 to 15/Grades 7 to 9)
Alumni Spotlight

Morgan Carothers
Santa Cruz Montessori alumna Morgan Carothers is currently a sophomore at Harvey Mudd College. She loves STEM classes, and plans to major in either Computer Science or Mathematical and Computational Biology, a major that uses math and computer science to address biological questions.

Morgan spent her entire young education at SCM, starting in the Fireside class, and continuing through Monarch, Adobe, Cypress, and Wavecrest. She went to Kirby for high school, where she was the valedictorian of the class of 2016.

We asked Morgan to reflect upon her time at Santa Cruz Montessori:

What is one thing about SCM that worked well for you?
Having two or three grades in each classroom worked well for me. It’s so important to not get stuck in a mindset that all your friends should be in the same grade as you, and I think it’s great that Montessori encourages befriending people who are in different grades. Being able to ask older friends for help is an invaluable resource, and helping younger friends learn is an excellent way to review and reinforce your own knowledge.

What did you learn at SCM that you still use today?
I would say that I still use almost anything STEM related that I learned academically at Santa Cruz Montessori, along with many non-STEM related things. In addition to knowledge across various subjects, I learned strategies for learning and tackling projects. The self-paced classrooms helped me learn how to pace myself on larger projects rather than leaving things until the last minute. SCM encouraged creativity which helps me work out topics or approaches that truly interest me when I have larger assignments, and this helps me be passionate about assignments that I might initially find uninteresting.

Do you have a favorite SCM memory?
One of my favorite and most persistent memories from SCM is sitting on one of the cushion chairs on the floor of Terry Connolly’s wolf-clad Wavecrest classroom learning the quadratic formula.

\[ x = \frac{-b \pm \sqrt{b^2 - 4ac}}{2a} \]

The Quadratic formula

I’m not sure why I remember learning that particular formula, but it shows up all the time in math and physics, and it makes me think of that day with a smile whenever it does.
Morgan in the Adobe Class

Morgan in a Systems Engineering Class at Harvey Mudd College
Supporting Santa Cruz Montessori

Each year, Santa Cruz Montessori depends on fundraising campaigns to fully fund our programs. Like most independent schools, SCM charges less in tuition than actual costs. The school’s tuition covers about 92% of expenses. The balance is made up each year through generous donations to our fundraising campaigns.

We are so grateful and proud of our community of parents, staff, directors, alumni, grandparents, friends and community supporters who give so generously each year to support our school. **Your commitment to Santa Cruz Montessori is an inspiration. We thank you!**

**Annual Drive**
Our Annual Drive meets a wide variety of needs at SCM. It provides funds for classroom materials, science and outdoor education equipment, staff development, special programs, field trips, parent development programs, and much more.

**Financial Aid**
Financial aid strengthens SCM for everyone. It allows us to keep our programs at full enrollment and balanced by age and gender. It improves our economic diversity so that the school can better reflect our community. Financial aid also helps to retain our SCM families, which stabilizes our learning environments and keeps friends together.

**Arts and Classroom Enrichment**
Our Arts Drive is dedicated to funding our visual arts, theater, ceramics, and Spanish language programs. SCM is committed to providing vibrant instruction in the arts and foreign language. While other schools have cut their fine arts budgets, SCM continues to make arts education a priority. Arts instruction is associated with student gains in math, reading, and critical thinking skills. The arts also encourage new ideas and ways of seeing the world.

**Capital Campaigns**
Every 5-7 years, SCM undertakes a capital campaign for a specific project to fulfill the Board’s Strategic Plan. Currently we are finishing up our Going Solar campaign, which will place solar panels on three of our campus buildings. We will reduce our carbon footprint, save money on utility bills, and model good environmental stewardship to our students.

Essential to the growth of the Santa Cruz Montessori campuses, past capital campaigns have made it possible to build our main office and community room building, and the Winston campus which houses our Young Children’s Community and Junior High (Wavecrest Adolescent Community) programs, as well as the addition of the Willowbrook campus extension.

We Are So Grateful For Your Support
Revenue

- Tuition and fees, net 91%
- Contributions 7%
- In-kind donations and other 2%

Gross Tuition & Fees $5,894,147
Less: Financial Aid Discount on Tuition & Fees $(1,533,568)
Net Tuition & Fees $4,360,579

Contributions $335,881
In-kind Donations and Other $112,928
Total Revenue $4,809,388

Expenses

- Salaries, Benefits and Payroll Taxes $3,310,163
- Classroom Expense $215,057
- Facilities, Maintenance, Depreciation and Other $936,582
Total Expenses $4,461,802

Change in Net Assets $347,586

Liabilities

- Total Current Liabilities $329,107
- Total Long-term Liabilities $5,045,095
Total Liabilities $5,374,202

Net Assets

- Unrestricted $2,531,665
- Temporarily Restricted $214,670
- Permanently Restricted $190,543
Total Liabilities & Net Assets $8,311,080

Fiscal Year Ended June 30, 2017

Statement of Financial Position Information

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<tr>
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<th>June 30, 2017</th>
<th>June 30, 2016</th>
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<td><strong>Assets</strong></td>
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<td>Total current assets</td>
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<td><strong>Liabilities</strong></td>
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<td>Total current liabilities</td>
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<td>Total long-term liabilities</td>
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<td><strong>Total liabilities</strong></td>
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<td><strong>Net Assets</strong></td>
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<td>Unrestricted</td>
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<td>Permanently Restricted</td>
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<td><strong>Total liabilities &amp; net assets</strong></td>
<td>$8,311,080</td>
<td>$8,081,725</td>
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Statement of Activities Information

Fiscal Year Ended June 30,

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<th>2017</th>
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<tr>
<td><strong>Revenue</strong></td>
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</tr>
<tr>
<td>Gross Tuition &amp; Fees</td>
<td>$5,894,147</td>
<td>$5,478,750</td>
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<tr>
<td>Less: Financial Aid Discount on Tuition &amp; Fees</td>
<td>$(1,533,568)</td>
<td>$(1,324,657)</td>
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<tr>
<td>Net Tuition &amp; Fees</td>
<td>4,360,579</td>
<td>4,154,093</td>
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<tr>
<td>Contributions</td>
<td>335,881</td>
<td>338,484</td>
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<td>In-kind Donations and Other</td>
<td>112,928</td>
<td>43,151</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td>$4,809,388</td>
<td>$4,535,728</td>
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<tr>
<td><strong>Expenses</strong></td>
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<td></td>
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<tr>
<td>Salaries, Benefits and Payroll Taxes</td>
<td>$3,310,163</td>
<td>$3,301,024</td>
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<td>Classroom Expense</td>
<td>215,057</td>
<td>182,036</td>
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<td>Facilities, Maintenance, Depreciation and Other</td>
<td>936,582</td>
<td>916,801</td>
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<td><strong>Total Expenses</strong></td>
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<td><strong>Change in net assets</strong></td>
<td>$347,586</td>
<td>$135,867</td>
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Annual Drive

Every year, our community joins together to provide support to our school, its programs, facilities and funding needs through generous contributions to our Annual Drive. Your generosity has helped us to continue to make SCM a place in which children receive a robust academic curriculum and extensive instruction in the arts, drama, and outdoor education. We thank you for your generous contributions that continue to be the foundation for the growth of our school!

2016-17 Annual Drive Donors

Abitbol Durham Family
Stan & Lynne Abraham
Adobe Systems Incorporated
Aiono Family
Sybil Albrecht Lewis & Art Lewis
Alexeev Family
Juana Alfaro
Andrea Herrick Family
Anonymous donor
Apple Matching Gifts Program
Bonnie Bailey
Deborah Baker
Bob & Joan Ballweg
Sunita Bancroft Family
Bansal Family
Beck Ivancko Family
Benham Family
Molly Block
The Body Shop
Anne Bonner
Bookshop Santa Cruz
Richard & Shelly Branson
Luciano Bridi
Bridi Milligan Family
Broz Family
Buetens Sambol Family
Carrie Burr Family
Maria Cadenas Family
Campbell McDade Family
Caroselli Family
Cheryl & Dennis Caspe
Cheryl Chaffin Family
Karina Chavez Sixtos
Danit Christensen Family
Christopher Hertzberg Family
Colehower Family
Collier Family
Conley Merikallio Family
Chip Conley
Steve and Fran Conley
Yvette Contois
Cormier Family
Sandra Couch
Collette Cowan
Robert & Patricia Craig
Culver Family
Samir Paul Daoud Family
Darnell Family
Alaya Davila Family
Daynard Family
DeBonis Family
DeCarli Family
Nan deMalleville
Robert & Michelle Dixon
Douvia Family
Drake Family
Dreamscape Creative
Landscape Solutions, Inc.
William & Phyllis Draper
Drew Family
Eva Echenique
Eiffort Luoma Family
Ekers Family
Samantha Fabbri
Fabry Family
Ferlito Family
Enrico Ferlito & Catherine Muir
Forbes Family
Wayne & Jane Fort
Edith P. Frick
Chane Fullmer
Peter Gaarn & Nancy Port-Gaarn
Garlough Morken Family
Bryan Garrison Family
Amy Geller Family
Gerald-Yamasaki Family
Michele Giulvezan-Tanner
Glassman Robinson Family
Gonzales Villalobos Family
Charles Goodman
Google Matching Gifts Program
Graf Robinson Family
Joseph Greenlee
Greenson Family
Eduard & Marie Gregor
Gregozek Broder Family
Grilli Molfino Family
Gunter Ross Family
Skip Hanson
Penelope Hargrove
Barbara & John Harker
Haskins Family
Heather & Spencer Hays
Heady Frick Family
Hendrix Family
Ron & Sharon Hendry
Robert & Claire Heron
Hobbs Bianchi Family
Hougardy Steinhardt Family
Howerton Family
Darwin Hunt
Martha & David Intersimone
Anthony & Helen Intintoli
Cristina Intintoli
Jeffries McGoff Family
Tony Jelincich & Vinka Rendic
Jenna Johnson Family
Jones Family
Jones Yuen Family
Kahn Family
Lloyd Kahn & Lesley Creed
Kantek Family
Arts and Classroom Enrichment

SCM places great emphasis on arts education. With the generosity of our donors, each year we are able to provide funding to our visual arts, theater, ceramics, and Spanish language programs. SCM is committed to providing vibrant instruction in the arts and foreign language. We thank you for your generous contributions that allow SCM to continue to make arts education a priority!

2016-17 Arts and Classroom Enrichment Donors

Abitbol Durham Family
Adobe Systems Incorporated
Aiono Family
Sybil Albrecht Lewis & Art Lewis
Juana Alfaro
Aptos Landscape Supply
Nancy Baker
Bob & Joan Ballweg
Bansal Family
Beck Ivancko Family
Benham Family
David & Elizabeth Bernstein
Blick Family
Molly Block
Luciano Bridi
Bridi Milligan Family
Keith & Ruth Britany
Buetens Sambol Family
Carrie Burr Family
Caddes Family
Campbell McDade Family
Caroselli Family
Karina Chavez Sixtos
Bruce Christopher & Christy Hertzberg
Cisco Systems Foundation
Colehower Family
Collier Family
Chip Conley
Conley Merikallio Family
Steve & Fran Conley
Robert & Patricia Craig
Stacy Craig
CrossFit
Culver Family
D/W Services, Inc.
Darnell Family
Alaya Davila Family
DeBonis Family
Douvia Family
Drake Family
William & Phyllis Draper
Drew Dental/Drew Family
Dunbar Productions
Elifort Luoma Family
Ekers Construction/Ekers Family
Everything Writing
Edith P. Frick
Garlough Morken Family
Gaulsing Worden Family
Amy Geller Family
Michael & Lisette Gerald-Yamasaki
Glassman Robinson Family
Google Matching Gifts Program
Gonzalez Villalobos Family
Greenson Family
Eduard & Marie Gregor
Grilli Molfino Family
Gunter Ross Family
Hansen Family
Barbara & John Harker
Carroll Harrington
Haskins Family
Heather & Spencer Hays
Heady Frick Family
Heim Family
Herrick Family
Hougardy
Steinhardt Family
Cristina Intintoli
Jeffries McGoff Family
Tony Jelencich & Vinka Rendic
Jones Yuen Family
Kantek Family
Kayser Larson Family
Lynne Keener Family
Keet Family
Dong K. & Soon J. Kim
Kim Family
Kimbrough
Radan Family
Rene King
Trudy & Ted Kretschmer
Lassiter Family
Lau Martin Family
LeGassick Family
Tom & Maryse Lepoutre-Postlewaite
Levig Penrose Family
Michael Lew
Lorey Family
Mansfield Family
Mather Family
McDonnell
Harraher Family
McGraw Family
McGuffin Family
Luis Medina Family
Mende Family
Jason & Cherie Miller Family
Jason & Elizabeth Miller Family
Robert & Yolanda Miller Family
Morgan Stanley
Sara Moss Family
Murphy Family
Nacamuli Family
Nicolier Family
Sarah Nof Family
Noll Family
Nina Noorzad
Jeff Nordahl Family
Nisan O’Connor
Keith & Cheryl Otto
Page Nyburg Family
Painchaud
Benson Family
Patterson Family
Penrose, Chun & Gorman LLP
Peruzzi Family
Piros Family
David Posner Family
Elizabeth Posner Family
Lucy Ramee-Likeness & Dan Likeness
Bela Ravikumar
Kathy & Leif Rideout
Leif Rideout Architect
Kathy Robbins
Sangster Yap Family
Santa Cruz Direct Primary Care
Santana Family
Santillan Family
Saxton Family
Scalo Family
Waltuk Benoit-Bird Family
Kathleen & Robert Warfield
Leslie Warren
Patricia Washko
Harvey Weeks Family
Whitby Ealy Family
Williams Upshur Family
Wilson Ayotte Family
Constance Wingate
Richard & Sandra Wisher
Wolski Rodems Family
Wonderland Toys & Classroom Resources
Jean Marie Wood
Kelly Woods Family
Zaidi Family
Carol Spivey
Stallard Janigian Family
Stephanson Family
Sally Stoik Family
Stubblefield Family
Woutje Swets
Sylvester Meister Family
Jenny Taskey
Tennant Family
Thomas Family
Thomas Family Farm, Inc.
Kassandra Thomsen Photography
Thomsen Family
Timucin Family
Walding Family
Walker Family
Waluk Benoît-Bird Family
Kathleen & Robert Warfield
Leslie Warren
Patricia Washko
Harvey Weeks Family
Whitby Ealy Family
Williams Upshur Family
Wilson Ayotte Family
Constance Wingate
Richard & Sandra Wisher
Wolski Rodems Family
Wonderland Toys & Classroom Resources
Jean Marie Wood
Kelly Woods Family
Zaidi Family
Financial Aid

In giving to financial aid, our community continues to demonstrate its inspirational generosity. Financial aid strengthens SCM for everyone. It allows us to keep our programs at full enrollment and balanced by age and gender. It improves our economic diversity so that the school can better reflect our community. Financial aid also helps to retain our SCM families, which stabilizes our learning environments and keeps friends together. **We thank you for your generous contributions that promote diversity and strengthen SCM for everyone!**

2016-17 Financial Aid Donors

Abitbol Durham Family
Stan and Lynne Abraham
Adobe Systems Incorporated
Aiono Family
Sybil Albrecht
Lewis & Art Lewis
Juana Alfaro
Amazon Services LLC
Andrea Herrick Family
Apple Inc.
Sunita Bancroft Family
Molly Block
Richard & Shelly Branson
Luciano Bridi
Bridi Milligan Family
Buetens Sambol Family
Cristina Intintoli
Anthony & Helen Intintoli
Culver Family
Darnell Family
Alaya Davila Family
Pete & Sophia Dean
DeBonis Family
DeCarli Family
Dixon Family
Douvia Family
 Drake Family
Elford Luoma Family
Ekers Family
Samantha Fabbri
Enrico Ferlito & Catherine Muir
Wayne & Jane Fort
Robert & Claircine Fraser
Edith P. Frick
Garlough Morken Family
Amy Geller Family
Gerald-Yamasaki Family
Gonzalez Villalobos Family
Google Matching Gifts Program
Greenson Family
Eduard & Marie Gregor
Jane M. Gregozek
Grilli Molfin Family
Gunter Ross Family
Penelope Hargrove
Barbara & John Harker
Haskins Family
Heady Frick Family
Ianniciello Family
Daniel & Lloyd Murphy
Lynne Keener Family
Dong K. & Soon J. Kim
Kim Family
Kimbrough Radan Family
The Norman & Joan Kinsey Foundation
Grant & Teresa Larkin
LeGassick Family
Tom & Maryse Lepoutre-Postlewais
Levig Penrose Family
Michael Lew
Lorey Family
Mansfield Family
Mather Family
McGuiffin Family
Luis Medina Family
Charles & Gail Meehan
Mende Family
Jason & Cherie Miller Family
Jason & Elizabeth Miller Family
Robert & Yolanda Miller Family
Sara Moss Family
Dan & Catherine Murphy
Carol Spivey
Sprinsock Albrecht Family
Stallard Janigian Family
Anne Stephanson Family
Sally Stoik Family
Sylvester Meister Family
Jenny Taskey
Tennant Family
Carey Tosello
Trigger Kindlund Family
Tripp Family
Antonio & Rosario Vieyra
Jennifer Waddell Family
Walding Family
Waluk Benoit-Bird Family
Ware Heron Family
Kathleen & Robert Warfield
Warren Family
Watson Family
Harvey Weeks Family
Wells Fargo Foundation
Whitby Ealy Family
Williams Upshur Family
Wilson Ayotte Family
Zaidi Family
Justine Zamora Family

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In giving to financial aid, our community continues to demonstrate its inspirational generosity. Financial aid strengthens SCM for everyone. It allows us to keep our programs at full enrollment and balanced by age and gender. It improves our economic diversity so that the school can better reflect our community. Financial aid also helps to retain our SCM families, which stabilizes our learning environments and keeps friends together. **We thank you for your generous contributions that promote diversity and strengthen SCM for everyone!**

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Wilson Ayotte Family
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Thanks to generous leadership gifts and continued contributions from our donor community, Santa Cruz Montessori is Going Solar! Nor Cal Solar Systems began installing our solar panels in November, 2017. Our new solar panels will reduce our carbon footprint, save SCM money on utility bills, and model good environmental stewardship to our students. We thank you for your generous contributions to support the growth and greening of SCM!

### Going Solar Campaign Donors

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<td>Tony Jelincich &amp; Vinka Rendic</td>
<td>Painchaud Benson Family</td>
<td><em>Donors as of December 4, 2017</em></td>
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Ways To Give

Give In Person
Drop off your tax-deductible donation (cash, check, or credit card #) at the main office or the Development office.

Donate By Mail
Mail your donation to: Santa Cruz Montessori, 6230 Soquel Drive Aptos, CA 95003

Give Online
Make a credit card donation at scms.ejoinme.org/donate. Gifts may be made all at once, or may be scheduled for recurring payments.

Make a Pledge
Contact the Development office or use the online pledge form at scms.org/pledge to make a pledge. Payments can be made any time during our fiscal year, July 1- June 30.

Gifts of Securities
Gifts of stocks and other appreciated assets may result in additional tax advantages to the donor. A number of our larger Annual Drive and Capital Campaign gifts come in this form. Contact the Development office if you wish to learn more.

Endowment
Gifts to endowment are a way to invest in the future of Santa Cruz Montessori. The principal of these gifts remains intact, and can grow over time, while a portion of the earnings on the endowment can be used to support school programs and needs. SCM currently has a Financial Aid Endowment Fund. Endowment gifts can be given to the Financial Aid Endowment Fund, or you may contact the Development office if you have an interest in establishing a new endowment fund.

Gifts-in-Kind
Items or professional services that are necessary to the operation and advancement of the school are considered gifts-in-kind. Past gifts include auction items, computer software, and services such as architectural planning. Gifts-in-kind are appreciated throughout the year.

Matching Employer Gifts
Check with your employer to see if they have a matching gift program for charitable donations.

Planned Giving
Bequests are the simplest of planned gifts. By naming Santa Cruz Montessori in your will, you can make a gift which assures the future of our school. Bequests can be placed into endowment so that their impact is a legacy to the future. Please notify the Development office if you want to include Santa Cruz Montessori in your will.

For more information contact the Development office

dev@scms.org
(831)465-7681, ext. 201
Tax ID# 94-1573507
Our Many Thanks

In addition to our profound gratitude to our donors, we would like to thank the tireless efforts of our many volunteers and school committees who supported our school in the 2016-17 fiscal year, including the:

**Development Committee**

**Community Support & Social Events Committee**

**Finance Committee**

**Strategic Planning Committee**

**Yearbook Committee**

**Classroom Ambassadors**

and

**All of Our Supportive Parent, Grandparent, Staff and Community Volunteers**
Thank You For
All Of Your Support
Of
Santa Cruz Montessori

We are so grateful to the many generous donors who supported Santa Cruz Montessori during the fiscal year of July 1, 2016 through June 30, 2017. Every effort has been made to ensure the accuracy of the information and listings in this report. Please accept our sincere apologies for any errors or omissions. Please bring oversights to the attention of the SCM Development Office.

Photos by Danieka Erasmus and SCM Staff